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Schwartz argues that the major thing holding people back is the relative smallness of their thoughts, and explains the importance of 'Thinking positively toward oneself'. He begins the book by relating a story of a salesman who sells significantly more product and makes more money than his co-workers.

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Magic of Thinking Big Summary: Lesson 4 Use Big, Bright, cheerful and positive words Our mind doesn t think in words. It thinks and imagines in pictures, images and in movie form.

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The Magic of Thinking Big is basically about 'getting ahead', with a fair amount of attention to exponentially increasing your income, making that dream home a reality and getting your kids a first-rate education. It tells us how to think, look and feel 'important'.

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The Magic of Thinking Big Wikipedia

The Magic of Thinking Big, first published in 1959, is a self-help book by David J. Schwartz. An abridged version was published in 1987. Forbes called it one of the greatest self-help books.

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The Magic of Thinking Big contains the secrets to getting the most out of your job, your marriage and family life. The book illustrates how you don't need to be incredibly intelligent or unique to have the success you want, you simply need to think in a way that cultivates success.

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